

**MICROSOFT D365 BUSINESS CENTRAL:
YOUR PATH BEYOND LEGACY FOOD
ERP APPS**

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Your presenters



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Agenda

RSM Introduction, Food Team Overview

Microsoft D365 Business Central Application, Overview

Functional Demo: Commodity Contracts, Quality Management

Functional Demo: Production, Mobile Warehouse

Functional Demo: Sales, Trade Management

Q & A



RSM Introduction & Overview

RSM Overview – The Power of The Firm

Founded in
1926



93

Cities in North America



Industry Focused

Food & Beverage, Manufacturing, Etc.



Audit &
Accounting

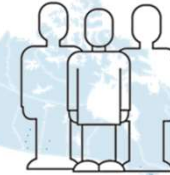


Tax



\$3.3B

in Revenue

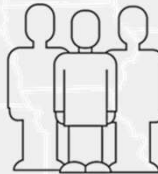


1300+

Consultants serving clients with
Microsoft solutions



Consulting



14,700

Professionals in North America

Globally



More than
120
countries



51,000
professionals



860
offices



\$7.26B
in combined fees

RSM Food Industry Associations & Leadership

- International Fresh Produce Association
 - Member of Science and Technology group
 - Member of the Food Safety and Technology Committee
- International Dairy Foods Association
 - Winner of multiple innovation awards
- Industry thought leadership
 - Present and publish for industry trade associations events and publications – technology, food safety, industry trends
 - Mentor for ThriveAgTech – start-up incubator for agriculture industry
- Vision and strategy of future product roadmap
 - Our involvement in the industry helps contribute to our product roadmap
 - i.e., Advanced Trade Allowance Management, Lot trace, Commodity management
 - Food Industry Accelerators – IP, methodology, and training





Microsoft Dynamics 365 Business Central

Why Microsoft Dynamics 365 Business Central?



- **Easy to use**
 - Familiar Microsoft look & feel
- **Scalable**
 - Grow as your business grows
 - Start with a single user and grow to thousands of users
- **Cloud-based ERP**
 - Access from anywhere on any browser or mobile device
 - No servers, no hardware administration
- **Breadth of functionality**
 - From Sales & Purchasing to Warehouse Management & Manufacturing to Accounting & Financial Reporting
- **Part of the Microsoft Cloud Ecosystem**
 - Largest array of available cloud-based, integrated business applications
 - Teams, Excel, Word, Outlook, Power BI, etc.
- **Global in nature**
 - Multiple country and languages available

Dynamics 365 Business Central Licensing Model – Named Users

<p>Full users with access to all functions. Subject to client security requirements.</p> <p>Essentials License</p>	 Financial Management	Financial Reporting, GL, AP & AR	Banking / Cash Management	Fixed Asset Management	Multi-Entity / Multi-Company / Intercompany	<p>Team License Enables screen inquiry and report viewing, workflow approvals and time entry.</p> <p>Disables new master and transactional record entry.</p>
	 Sales Management	Quote & Opportunity Management	Contact Management	Sales Orders & Invoicing	Payment Processing	
	 Purchasing	Procurement	Inventory Purchase Planning	Purchase Order Management	Vendor Management	
	 Inventory Management	Multi-Location	Assembly / Kitting	Warehouse Management / Physical Count	Serial & Lot Control	
	 Project Management	Budgeting & Estimates	Time Sheets	Capacity Planning	Work-In-Process Management	
	<p>Premium License Includes everything in essentials license plus production & service management.</p>	 Production	BOM's, Routings & Work Centers	Production Orders	Master Planning	
 Service Management		Service Orders	Dispatch	Warranty Management	Preventative Maintenance	

RSM - Business Central Food & Beverage Accelerators



Advanced Trade Management (ATM)



Quality Management (QM)



Safety Data Sheets (SDS)



Vendor Certifications (VC)



Sales Proration (SP)



Freightflow Integration (FFI)



Dock Door (DD)



Container Management



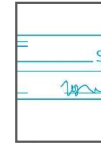
Complaint Tracking (CT)



Inventory Trace and Hold (ITH)



Sales & Purchase Contracts



MICR Checks (MICR)



Commodity Contract Management (CCM)



Freshness Rules (FR)



Food Industry Essentials (CPG)



Catch Weights (CW)



Co/By Products (CBP)



Rapid Manufacturing (RM)



Direct Store Delivery (DSD)




Bar Tender Integration (BT)



QUESTIONS AND ANSWERS

THANK YOU FOR
YOUR TIME AND
ATTENTION



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