Become an Al-powered organization with Microsoft Copilot for Microsoft 365 RSM

Adoption, Trends, and Landscape

March 5, 2024

NATTHES BUDTW ENTENDED

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Jones

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Generative Al Adoption & Trends

52% using AI

7% Extensive use to optimize business

15% Using AI that appeared as an update to software they use (*)

30% Early Pilots or deep adoption on a group or niche

(*) sometimes unaware they are using AI as it feels like an enhancement of something they already are familiar with

Satisfied with AI Results

74%



Have Privacy and Security Concerns

Why Not Using AI Yet?

Misconceptions Cost, ROI, Relevant use case

Skills Gaps & Trust Privacy, Compliance, Low Tech Maturity, Need Scientists?

Awareness Gaps Where to find trustworthy AI?

0% 25% 50%



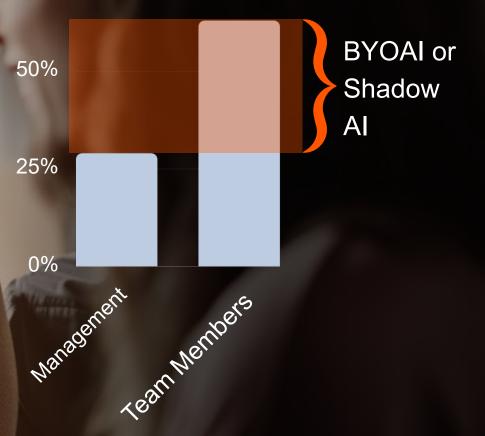
Al Adoption Driven by Team Members

Is your organization using AI?

50%

25%

0%



Al Use Cases

Automation to Reduce Costs

Automate Marketing, Sales, and Client interactions Employee recruitment, retention and scheduling Data-driven Decisionmaking

Optimizing training and up-

skilling

Other

Early Trends

Early Trends



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Russia

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The Copilot System

Microsoft 365 Apps



Microsoft 365 Copilot



Large Language Model



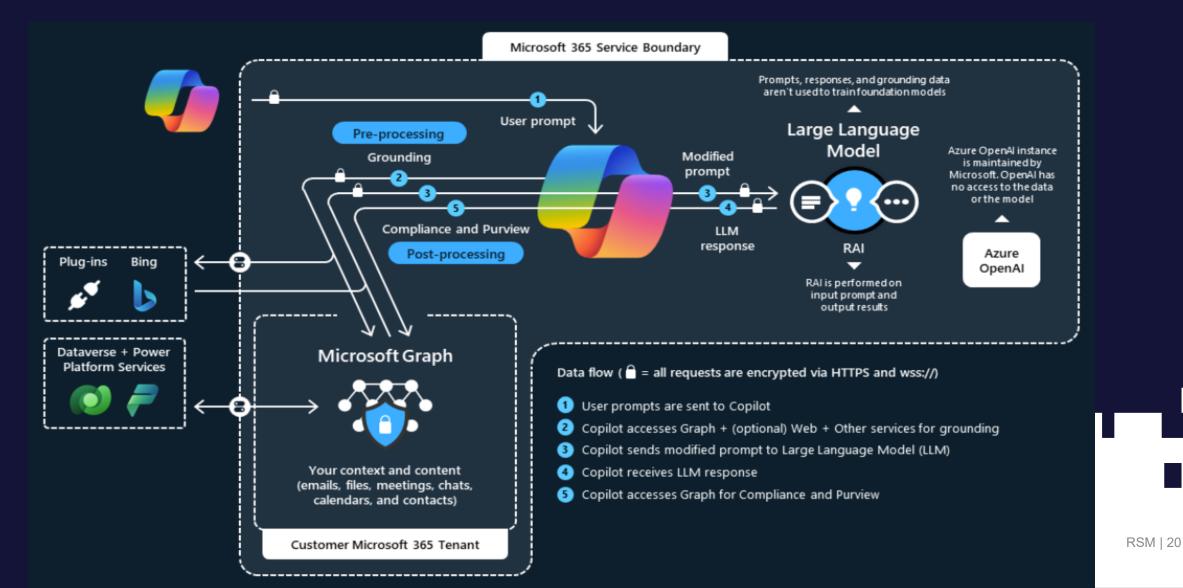
Microsoft Graph



-Your data emails, files, meetings, chats, calendars, and contacts

RSM | 19

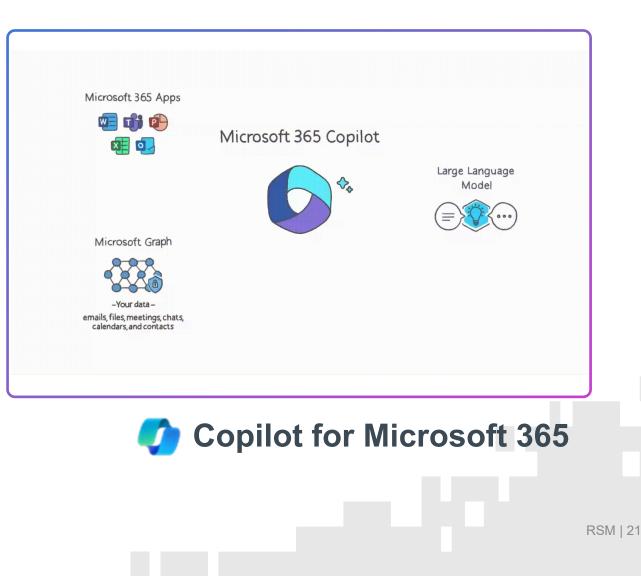
Copilot for Microsoft 365 Architecture





Enhanced Productivity Today

- Find content
 - Search for data and information related to a topic anywhere in Microsoft Graph
- Summarize content
 - Condense content into a concise summary
- Understand Insights
 - Analyze content to gain new understanding
- **Draft** a document
 - Write a preliminary version of a document
- **Rewrite** the report
 - Revise and improve content based on feedback and/or tone



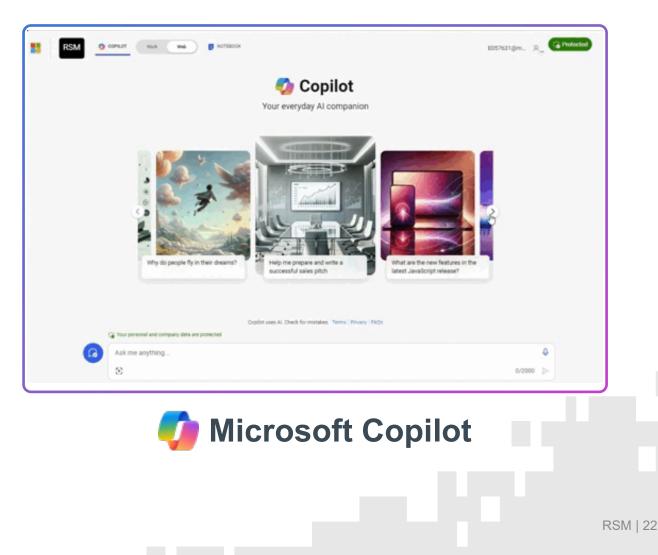


Microsoft Copilot for Web AND Work (M365 Chat)

Search will never be the same.

With **Microsoft Copilot**, all the Web AND all your Work are easy to query.

- Securely find answers from real-time content on the Web
- Securely find answers in Microsoft Graph via Microsoft 365 Chat (the hero application)
 - People
 - Files
 - Meetings (Chats)
 - Emails

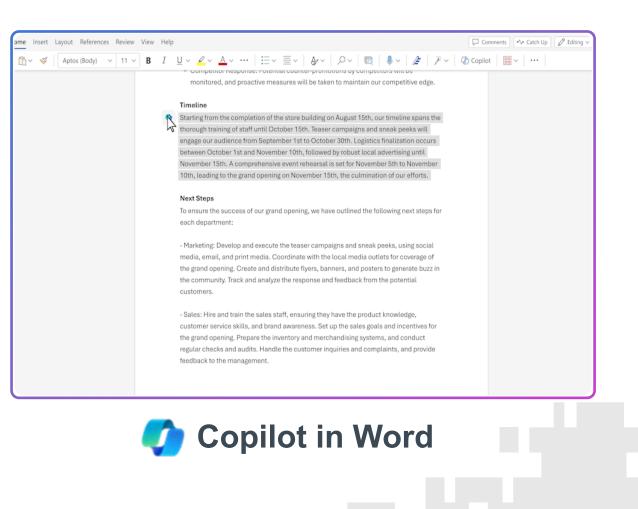




Jumpstart the writing process

With **Copilot in Word**, transform writing with efficiency and creativity.

- Create first draft by referencing up to three documents
- Rewrite sections or an entire document, or change the tone to refine existing documents
- Receive suggestions to strengthen arguments, smooth inconsistencies
- Save time and summarize text in lengthy documents
- Discover information—for example, ask if there is a call to action

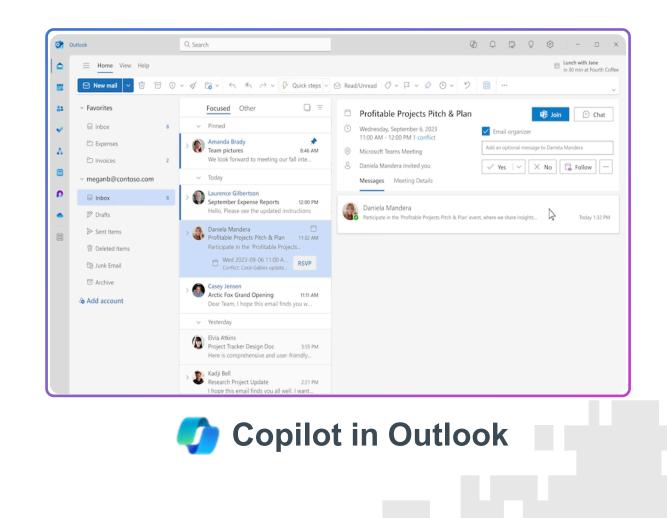




Stay focused on productivity

With **Copilot in Outlook**, stay on top of your inbox, manage meeting follow-ups and create impactful communication in a fraction of the time.

- Summary by Copilot for long email threads; includes what is asked of you in that thread
- Customize an email prompt with options for length and tone
- Include people's viewpoints in conversation summaries
- Prepare for meetings with a meeting prep summary

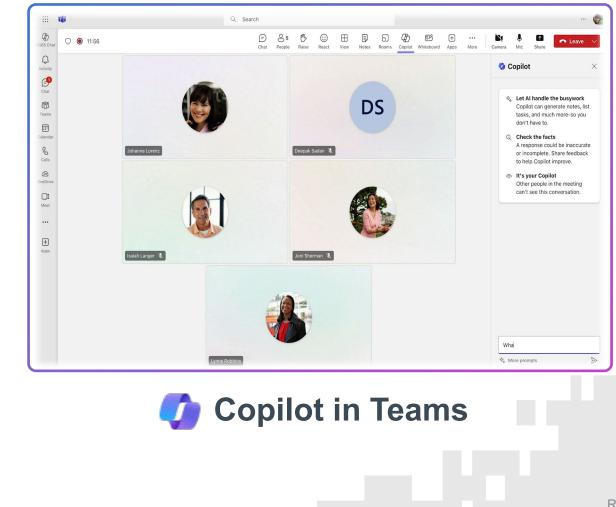




Stay coordinated as a team with customers

With **Copilot in Teams**, stay organized and on top of all your chats, meetings and calls.

- Catch me up when arriving late or you had to step away
- Summarize meeting notes, document decisions made and tasks assigned
- Build agendas based on chat history transcripts from other meetings or calls
- Discover answers to specific questions—such as what decisions were made—from chats or meetings



Meeting Overview & Recap

/		gent recap	Copilot	in Teams	
	Activity Product roadmap discussion Chat Files Details	Close			
Built-in and	🕑 Jan 21, 2023 10:00 - 11:00 ∨ ♦> Open in Stream Ø Cop	Dilot	🐼 Copilot 🛛 🕹		
automated	Chart	Create a table with pros and cons of option 1		On-demand	
	Tearrs	Content See all	Copilot 11:43 AM		
	Calendar	Product Roadmap Marketing budget Marketing demo f	Pros and cons of option 1: Drive campaign traffic to generic Sign up page:		
Standardized	R Product Roadmap Discussion	Notes Al notes @ Mentions (3) E Transcript	Pros	Cons	Based on unique
	Comparison 2023 45-13 02:12 UTC @ ⊡ @ @ & Files	Generated by Al. Be sure to check for accuracy. Copy all	Wider range of potential leads	Less persuasive	prompts
Video, speaker,	 → 10 17 C) 11:23 / 1:48:42 (3) 1x (3) [] + Speakers # Topics = Chapters	Meeting notes Serena wants to look at the product roadmap before she and Danielle commit	Simpler, faster sign-up process		Conversation
and chapter markers	Apps 🙆 Mona Kane	 Serena wants to look at the product roadmap before she and Danielle commit to more feature enhancements. Danielle explains that they are on track for new product release in December. But they will need to keep an eye on beta testing results. She will follow up on 	Streamlines multiple campaigns	Less engaging	interaction, with citations
	Babak Shammas	that.	Сору	00	
Available after meeting only	Daniela Mandera	Danielle explains that they are managing the capacity well. There could be a problem if they get a surge of users. Babak will make sure that they have the necessary provisions to handle an influx of users if the need arises.	References V (Al-generated)		Available real-time
	🔞 Amanda Brady	Are these notes useful? 👌 🛇	Elab	orate on each pro and con.	(during and afte) meeting
	🕼 Bruno Zhao	Follow-up tasks		List more options.	meeting
	· · · · ·	Danielle will follow up on feature enhancement prioritization	Ask a question abou	t this meeting	
	Show all 8 speakers V Is this info useful? 👌 🛇	Jon Shammas will double check with Amanda regarding the ETA for the new menduat	Ask a question abou		

Use built-in meeting summaries and ask any question about the meeting



Analyze data and generate formulas

With **Copilot in Excel**, analyze, comprehend and visualize data with ease.

- Create new formula columns or insert charts
- Insert pivot tables into new a sheet
- Refine data by providing simple commands
- Identify trends, create visualizations or ask for recommendations with natural language queries

	Formulas Data Review V $f_X \sim$ CHI033	iew Table Design						🖓 Comments 🛛 🖄 Share 👻 🗠 Cat
A43 V I X V	Jx ~ CHI033							
A	В	С	D	E	F	G	Н	•
	Store Name	Location	Year Q			G	п	Copilot PREVIEW
2 CHI031	ContosoHI 31	Phoenix, Arizona	2019 0		7,003,071			
3 CHI031	ContosoHI 31	Phoenix, Arizona	2019 0		8,966,978			
4 CHI031	ContosoHI 31	Phoenix, Arizona	2019 0		6,263,955			
5 CHI031	ContosoHI 31	Phoenix, Arizona	2020 0	•	5,374,864			
6 CHI031	ContosoHI 31	Phoenix, Arizona	2020 0		7,435,062			
7 CHI031	ContosoHI 31	Phoenix, Arizona	2020 0		10,319,964			
8 CHI031	ContosoHI 31	Phoenix, Arizona	2021 0		6,580,746			
9 CHI031	ContosoHI 31	Phoenix, Arizona	2021 0		5,695,138			
10 CHI031	ContosoHI 31	Phoenix, Arizona	2021 0		9,132,134			
11 CHI031	ContosoHI 31	Phoenix, Arizona	2021 0		11,844,765			
12 CHI031	ContosoHI 31	Phoenix, Arizona	2022 0		8,723,031			1
13 CHI031	ContosoHI 31	Phoenix, Arizona	2022 0	2 \$	7,519,256			
14 CHI031	ContosoHI 31	Phoenix, Arizona	2022 0)3 \$	10,648,465			
15 CHI031	ContosoHI 31	Phoenix, Arizona	2022 0	24 \$	14,087,186			
16 CHI031	ContosoHI 31	Phoenix, Arizona	2023 0	21 \$	9,726,792			
17 CHI031	ContosoHI 31	Phoenix, Arizona	2023 ()2 \$	8,198,962			
18 CHI032	ContosoHI 32	Tucson, Arizona	2019 0	23 \$	7,017,496			
19 CHI032	ContosoHI 32	Tucson, Arizona	2019 0	24 \$	8,814,793			
20 CHI032	ContosoHI 32	Tucson, Arizona	2020 0)1 \$	5,725,567		2	
21 CHI032	ContosoHI 32	Tucson, Arizona	2020 0	2 \$	4,631,148			
22 CHI032	ContosoHI 32	Tucson, Arizona	2020 0)3 \$	7,967,190			Describe what you'd like help with or
23 CHI032	ContosoHI 32	Tucson, Arizona	2020 0	24 \$	9,342,811			select 🍫
24 CHI032	ContosoHI 32	Tucson, Arizona	2021 0)1 \$	6,733,832			

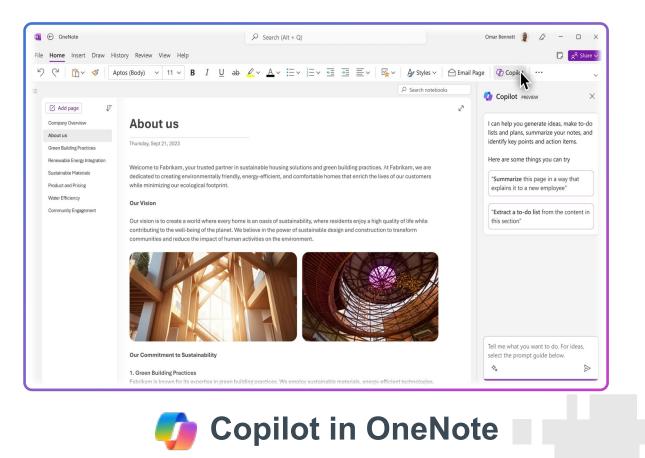




Store, access, and prioritize notes

With **Copilot in OneNote**, revolutionize the way you plan and organize staying better prepared and proactively take action.

- Discover deeper insights about your notes
- Summarize your OneNote content, so you can make better sense of longer page notes you've taken
- Get a Copilot-generated paragraph, bulleted list or organized section





Microsoft Copilot Everywhere



Copilot in PowerPoint



Copilot in Loop and Microsoft To Do



Copilot in Whiteboard



Copilot in ClipChamp



Coming Soon...



Copilot in SharePoint



Copilot in OneDrive



Copilot in Stream



Copilot in Engage (AKA Yammer)



Microsoft Copilot "Time Savings"





Are you ready for Copilot?

Basic requirements for an implementation:

- 1. Schedule and time commitment for success
- 2. Security and content
 - Is your security in a state where your teams have proper access to content?
 - Is there anything in your content that should be reviewed before opening it to Copilot?



Build your plan

Implementing this is unlike anything you've taken on before. Teaching people to use natural language to interact will be a big lift. You need to build a comprehensive plan to ensure success.

- Governance
- Identifying your team
 - Executive Sponsors, IT Staff, Early Adopters, and Champions
- Adoption community
- Start with Business Scenarios that matter to your teams
- Define your goals / Measure Success / Monitor progress
- Mission Statement
- Communication Plan
- Training (Rapid Learning or partner-led engagements)



Execute your plan

- Build your Center of Excellence
- Train your Early Adopters / Champions
- Build awareness in your organization
- Deliver training to the wider organization
- Monitor success
- Review feedback



Copilot for Microsoft 365 Journey

Let RSM guide your AI Journey with Copilot for Microsoft 365





Copilot in All

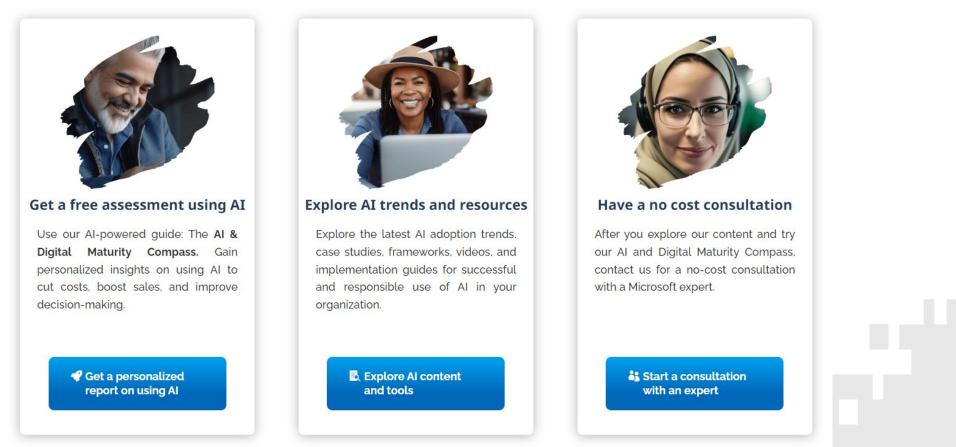






Is your organization getting the benefits of AI solutions?

Whether you prefer to learn at your own pace, use interactive tools for a hands-on learning experience or have a conversation with someone who can guide you, we have your covered!









Protect data and privacy

AI needs access to data to deliver value. Use reputable providers.

When you use <u>Copilot for M365</u>, <u>Copilot Studio</u> or <u>Azure AI Studio</u>, your data is never used to train AI models, and it remains confidential and safe.

Learn more here





Sign up for the no cost AI Consultation with RSM

Select your preferred method to contact on question #12, then select **RSM** on question #15.



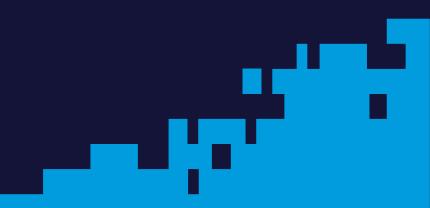
Utilize the no cost <u>AI & Digital Maturity Compass</u> <u>assessment</u> to get a personalized report on how AI can help you and your organization today.







Access the free <u>AI for Small to Midsize</u> <u>Businesses webpage</u> to learn more about AI resources and tools to help your organization.





Questions



Thank you



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