MICROSOFT DYNAMICS GP CLOUD ERP OPTIONS – TAKING A LOOK AT ORACLE NETSUITE
Agenda

• RSM – Who We Are
• NetSuite Overview, Highlights, & Differentiators
• RSM NetSuite Overview
• NetSuite Partnerships
• NetSuite Industry Focus
• NetSuite Demo
• Use GP Today? Why Consider NetSuite?
• Customer Story
Your Presenter

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- 20 + years of experience with ERP systems
- 10+ years of implementing & supporting Dynamics GP
- Led and completed over 50 NetSuite implementations
Fifth largest audit, tax and consulting firm in the U.S.
First Choice Advisor in the middle market

- **Revenue over** $2.4bn
- **Offices in** more than 87 cities
- **750 partners**
- **116 countries**
- **Nearly 11,000 employees**
- **More than 41,000 people**
- **Founded 1926**
- **$5.4bn worldwide revenues**

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RSM consulting overview

194 partners/principals

2,300+ clients

More than 3,000 consulting professionals

One of the largest Microsoft Gold Partners in the U.S.

600+ private equity and portfolio clients

46 languages are spoken by RSM Consulting professionals

Member of the Institute of Internal Auditors Principal Partner Program

Leading provider of technology, risk, financial, transaction and business consulting services - incorporating deep industry expertise - to middle market leaders

More than 16% compound annual growth rate (CAGR) over the past five years

6 years in a row Consulting Magazine Best Firms to Work For recipient

#1 NetSuite consulting partner in the U.S.

$597M in revenue in FY19

6 years in a row Consulting Magazine Best Firms to Work For recipient

More than 16% compound annual growth rate (CAGR) over the past five years

Member of the Institute of Internal Auditors Principal Partner Program

#1 NetSuite consulting partner in the U.S.

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ORACLE NETSUITE OVERVIEW, HIGHLIGHTS, & DIFFERENTIATORS
NETSUITE #1 CLOUD ERP

- The first cloud company
- 7,000 + employees globally
- 20,000+ organizations and subsidiaries globally
- $1B+ revenue run rate
- Offices in 15 countries
- Now a global business unit of Oracle
NetSuite Platform
Provides Multi-Company and Currency as you grow
Automatic Upgrade Process

- 2 major upgrades a year, numerous minor
- Customizations carry forward
- Customer use cases incorporated in QA testing
- Release preview environment
- Patented “Phased Release” process
All the Functionality Required to Run a Business

Industry Specific & Flexible Functionality

- Software High Tech
- Services
- Advertising
- Nonprofit
- Manufacturing
- Wholesale Distribution
- Life Sciences
- Retail
- Media/Publishing
- Sub Verticals

- KPI’s
- Dashboards
- Workflows
- Forms
- Integrations
- SuiteApps
- Built For NetSuite
- Roles
RSM US has advanced authorizations and certifications to implement the most sophisticated NetSuite components.

- Among the first Partners authorized for SuiteSuccess
- Authorized member of the Commerce Agency Program to implement SuiteCommerce Advanced e-commerce solutions
- **NetSuite Learning Provider** with access to NetSuite’s proprietary educational content
- Advanced certification to implement NetSuite Advanced Revenue Management, Multi-Book accounting, SuitePeople HRIS, and OpenAir PSA modules
- RSM employs consultants individually certified as SuiteCloud Developers and ERP Consultants
- Partnered with RSM Data Analytics for Planning & Budgeting Cloud Service
RSM NetSuite blog – Ongoing education for our clients

https://technologyblog.rsmus.com/NetSuite

• NetSuite tips and tricks posts authored by RSM consultants
• Stay current with perspectives on new release information
• Notifications for our monthly user group webcast series
• Helpful resource for NetSuite administrators and NetSuite users
RSM US ranks among the top NetSuite partners and has earned the following recognitions:

Our ERP and CRM practice ranks #1 worldwide in Accounting Today’s VAR100 List the past 3 years.
ORACLE NETSUITE PARTNERSHIPS
A wide selection of third party applications for specific industry or business needs is available through the SuiteCloud Developer Network.

- **300+ Partners**
- **300+ SuiteApps**
Trusted by 20,000+ Customers

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NETSUITE DEMO
USE GP TODAY?
WHY CONSIDER NETSUITE?
Why Consider NetSuite?

• Easy to Use
• Flexible Platform
  - custom fields, custom records, workflows, reporting, dashboards, searches, forms
• Widely Used
• Integrated Suite (Scale up/down)
• Real time reporting and dashboards
• Global
• Open API
• Everyone is on the same version – automated upgrades
CUSTOMER STORY
Customer Story

Overview & Background

- Investment holding company that manages a diverse set of assets (commercial real estate, farmland, public equity, private equity and hedge funds)
- 20+ subsidiaries across multiple geographic locations, some running on Dynamics GP others running on QuickBooks
- Manual consolidation process, multiple week period close process

NetSuite Solution

- Configure the entity structure to roll information from all subsidiaries into a single report
- Increase flexibility and remote access
- Expanded access to higher-quality, more timely information