REVENUE CYCLE TRANSFORMATION
What’s next for your organization?

With significant decline in reimbursement payments and ongoing margin pressure, the need for revenue cycle optimization to align people, process and technology becomes increasingly vital to the sustainability of health care organizations.

What’s happening with revenue cycle?

**PATIENT ACCESS**
The increase in high deductible plans and insurance exchange products has shifted financial focus to the patient, demanding a stronger pre-clearance process.

**PATIENT FINANCIAL SERVICES**
System implementation issues, debt covenant pressures, complicated payment methodologies, lack of effective denial management processes and complex payor contracts contribute to revenue leakage, increase in accounts receivable and cash flow challenges.

**MIDDLE REVENUE CYCLE**
Increasing focus around compliance risk, outdated clinical data management systems, lack of pricing strategy and revenue integrity challenges have created more urgency to manage margin.

**BUSINESS INTELLIGENCE**
Valuable insights from business intelligence resources allow for data driven action plans to increase organizational effectiveness and financial performance.

How we can help
To ensure continued success, organizations need to address the critical factors affecting financial performance. Our RSM US LLP professionals are poised to help you through each strategic step.

**Data analysis**
In-depth data analysis and comparative benchmarking of key performance indicators to help bring focus to high-risk areas.

**Current state assessment**
Strategically focused qualitative and quantitative assessment to develop a long-term margin transformation road map aligning people, process and technology within revenue cycle operations.

**Revenue cycle transformation**
Established partnership so that you own the behavioral change throughout the entire project cycle.

**Long-term sustainability**
Proven approach and methodology ensures return on investment while sustaining long-term financial and operational improvement.