"I converted from Lawson to Microsoft Dynamics® GP. Dynamics GP required less resources and had an affordable price tag. With Lawson, we were spending a lot of money on software upgrades, installation, and consulting when Dynamics GP offered more flexibility with the same features and functions, and can scale with our business as we grow to our projected two year growth of $70 million. With Dynamics GP as our financial solution, it's much easier to stay current with the latest technology and be consistent among platforms."

Sharon Tsao, Contemporary Staffing Solutions

CASE STUDY: DELIVERING $350,000 IN ANNUAL SAVINGS, FLEXIBILITY TO GROW

Industry solution reduces maintenance costs and improves financial performance

Contemporary Staffing Solutions (CSS) is a staffing business with temporary, direct and contract hires focusing on four areas of service: technical services, professional search, financial and administrative. With 48 full-time employees, 1,480 active paid hires, and seven offices throughout New Jersey, Pennsylvania and Delaware, they credit their technology solution as one of their main differentiators among the competition.

Background

CSS was looking for a back-office solution that was flexible and could grow with their business. With an expectation to double or triple in size, scalability was a big factor in the decision. Equally important, the solution needed to create a centralized system for their payroll input process, hire payments and client billing.

Project

RSM implemented Microsoft Dynamics® GP Financials, Payroll and HR to support the operations, with a staffing-specific application called Personnel Agency Management (PAM) to track their placements. This fully integrated solution combines Web-based time entry with calculation, general ledger updates and invoice processing.

Outcomes

- $350,000 annual savings since converting to Microsoft Dynamics® GP in 2004
- 45 percent reduction in accounting workforce
- Streamlined environment to simplify pay/bill processing
- Strong financial reporting by office and division
- Reduction in ongoing maintenance costs with support for growth
- Consistent platform among products
- Ease of use allows catering to clients’ invoicing needs—what they need and how they need it